

IN THIS SEASON OF GIVING, LET'S GO LOCAL!

Using the resources we have for the community we want



Our Gain From Globalization





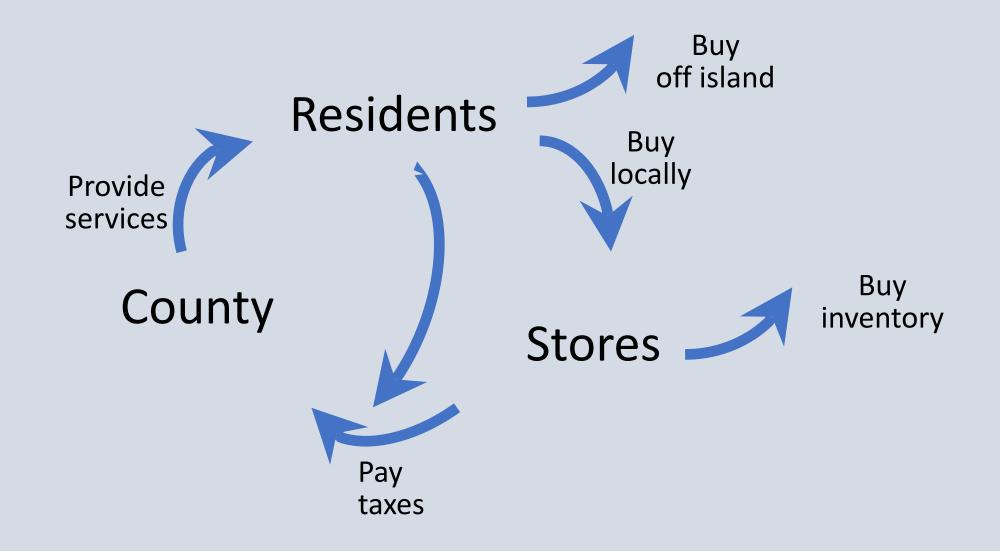


and the Dark Side





Recirculation





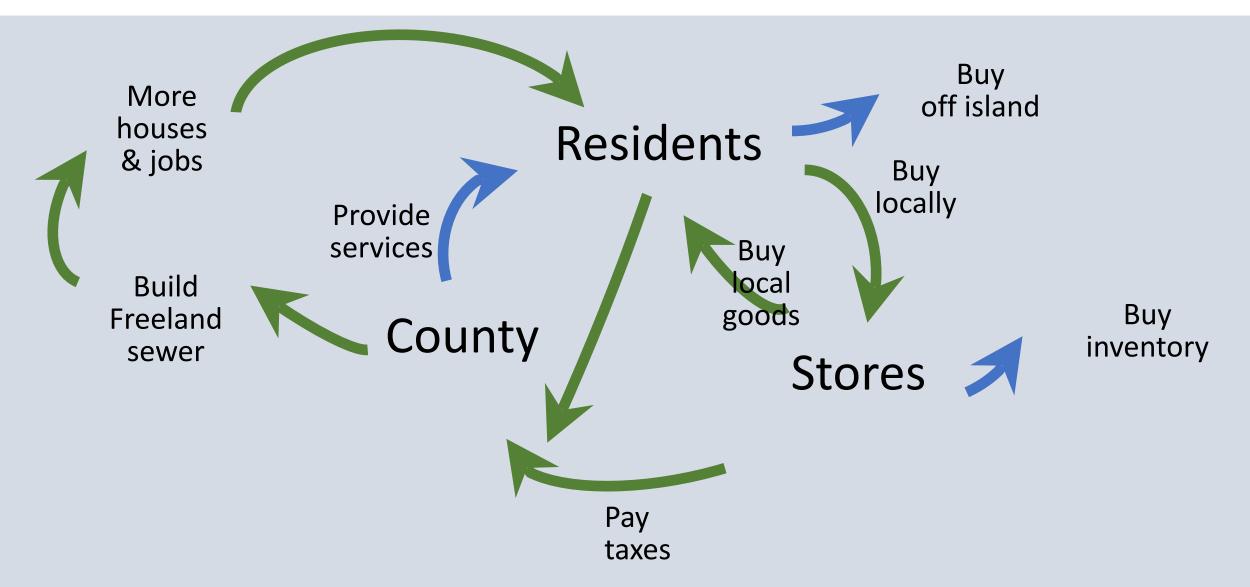
We might think of our Economy as a Bucket

With money flowing in and money flowing out. We can try to find more money to flow in or we can plug a few holes





Recirculation





money circulating in a community



money leaving a community









Source: Civic Economics



amiba.net/local-multiplier



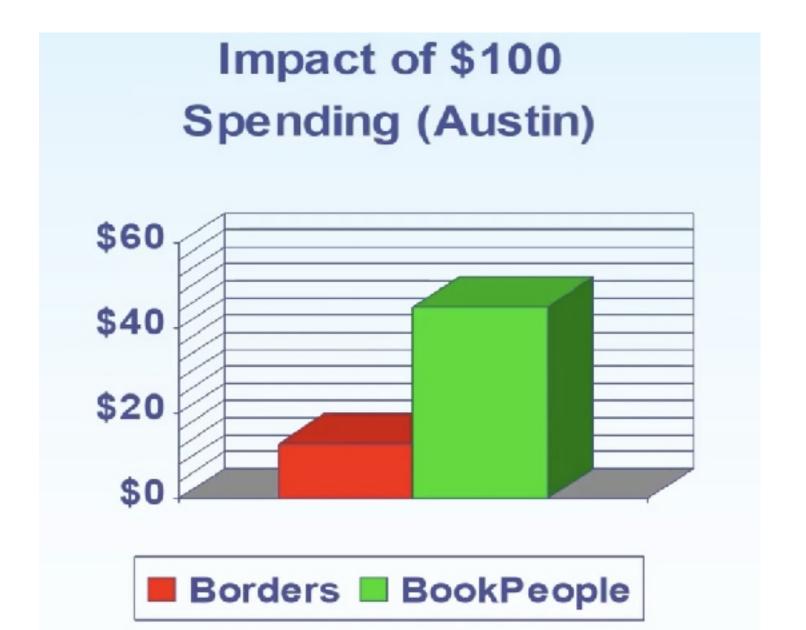
Seattle 2017

LOCAL RECIRCULATION OF REVENUE TO THE LOCAL ECONOMY, 2017



SOURCES: Central Co-op survey conducted by Civic Economics; Analysis of 2017 Annual Report, major chain grocer







So just how leaky is <u>our</u> bucket?



- We rank 34th out of 39 Washington counties for county sales taxes per capita
- For every \$1 spent 59 ¢ goes off island
- Were we like "other" counties we would have \$3.5M additional funds for the commons







Beyond just "buy local" — our purchases are an *investment* in our local economy



Breakout Group Conversations

- 1. Why do I spend my money online or off island?
- 2. What *could* I or *do* I gain by buying local?
- 3. What creative ideas do I have for:
 - local gifts
 - celebrations
 - donations as a gift
 - favorite places

Breakout Group Ideas:

Why I buy off island:

- Convenience
- More choices

Great to have in Langley

- Hardware
- Clinic
- Pastry Chef
- Drug Store
- Butcher
- Fish Store

Ideas for local gifting

- Cultus Bay Nursery
- Bookshop.org
- Buy Nothing (Facebook)
- Thrift Stores
- Sharing Economy
- Church bazaars, Art Markets
- Holiday Markets
- Pop Up Shop in Langley
- Drewslist
- Cooking on Clay open House this weekend
- Casey's Crafts will order
- Top floor of Star Store
- Madrona
- Webs
- HoneyBear in Coupeville
- Antique market in Lanley
- Gift cards for Experience
- New Pop ups? Home Cooks?
- Children's Clothing exchange
- Whidhey Island Grown

Economic Nutrition^{cM}

Nishiime's Ceramics

Sole-proprietorship

Quantity: 1 mug

Ceramic Mug

What does the money pay for?

| Labour | 60% |
|---------------------|-----|
| Marketing | 7% |
| Materials | 16% |
| Design & Production | 11% |
| Surplus | 6% |

Where does the money go?

| Local 93% | National 7% |
|---------------|-------------|
| Provincial 0% | Global 0% |

Values are calculated retrospectively and updated when changes are material. This label was certified in 2022.

Economic Nutrition^{cM} is a certification trademark of Shorefast, used by Fogo Island Workshops a under license held by Shorefast Social Enterprises, Inc.



Economic Nutrition^{CM}

Growlers Ice Cream

Community Enterprise

Where does the money go?

| Fogo Island | 49% | Rest of Canada | 8% |
|--------------|-----|----------------|----|
| Newfoundland | 40% | International | 3% |

What does the money pay for?

| Salaries, Wages | 49% |
|---------------------|-----|
| Ingredients | 34% |
| Supplies | 7% |
| Building Costs | 6% |
| Business Operations | 4% |

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What if we could examine every purchase for the "nutrition" of its economic impact?

Economic Nutrition^{cM}

Fogo Island Workshops

Community Enterprise

Quantity: 1 chair

Punt Chair

What does the money pay for?

| Labour | 51% |
|---------------------|-----|
| Marketing | 15% |
| Materials | 9% |
| Design & Production | 10% |
| Surplus | 15% |

Where does the money go?

| Local 71% | National 24% | |
|---------------|--------------|--|
| Provincial 2% | Global 3% | |

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Economic Nutrition^{CM}

Fogo Island Inn

Community Enterprise

Where does the money go?

| Fogo Island | 54% | Rest of Canada | 26% |
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| | | | |

| What does the mone | y pay for? |
|-----------------------|------------|
| Salaries, Wages | 53% |
| Food, Room Supplies | 12% |
| Business Operations | 15% |
| Building Costs | 10% |
| Insurance | 3% |
| Sales, Marketing | 4% |
| COVID-19 Debt Service | 3% |

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COVID-19 Debt Service 39

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Are these some assumed values?

- Keep our small town and rural character vibrant year 'round
- Diversity of residents: age and ethnicity
- Community—care about the health and vitality of others

What others do you have?